# Cathay General Bancorp Announces Net Income of \$28.3 Million, or \$0.31 Per Share, For the Fourth Quarter and Net Income of $\mathbf{\$ 1 1 7 . 4}$ Million For the Year Ended December 31, 2012 

Los Angeles, Calif., January 23: Cathay General Bancorp (the "Company", NASDAQ: CATY), the holding company for Cathay Bank (the "Bank"), today announced results for the fourth quarter and for the year ended December 31, 2012.

## FINANCIAL PERFORMANCE

|  | Three months ended December 31, |  | Year ended December 31, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2012 | 2011 |
| Net income | \$28.3 million | \$27.7 million | \$117.4 million | \$100.2 million |
| Net income available to common stockholders | \$24.2 million | \$23.6 million | \$101.0 million | \$83.7 million |
| Basic earnings per common share | \$0.31 | \$0.30 | \$1.28 | \$1.06 |
| Diluted earnings per common share | \$0.31 | \$0.30 | \$1.28 | \$1.06 |
| Return on average assets | 1.06\% | 1.05\% | 1.11\% | 0.94\% |
| Return on average total stockholders' equity | 6.97\% | 7.33\% | 7.48\% | 6.78\% |
| Efficiency ratio | 53.11\% | 49.82\% | 52.37\% | 50.90\% |

## FULL YEAR HIGHLIGHTS

- Net income increased $\$ 17.2$ million, or $17.3 \%$, to $\$ 117.4$ million for the year ended 2012 compared to net income of $\$ 100.2$ million for the year ended 2011.
- Memorandum of Understanding of Cathay Bank was lifted by the CDFI and FDIC as of November 7, 2012.
- Strong growth in loans - Commercial loans increased $\$ 258.8$ million, or $13.9 \%$, during 2012, to $\$ 2.1$ billion at December 31, 2012, compared to $\$ 1.9$ billion at December 31, 2011. Residential mortgage loans increased $\$ 174.0$ million, or $17.9 \%$, to $\$ 1.1$ billion at December 31, 2012, from $\$ 972.3$ million at December 31, 2011.
- Decrease in non-performing assets - Non-performing assets decreased $\$ 149.7$ million, or $49.8 \%$, to $\$ 150.9$ million at December 31, 2012, from $\$ 300.6$ million at December 31, 2011.
- Net charge-offs decreased $\$ 51.5$ million, or $77.9 \%$, to $\$ 14.7$ million for the year ended 2012 from $\$ 66.2$ million for the year ended 2011.
"Our loan growth for the fourth quarter was solid at $\$ 169.2$ million, or a $9 \%$ annualized rate and included annualized growth in commercial real estate loans of 7\%," commented Dunson Cheng, Chairman of the Board, Chief Executive Officer, and President of the Company.
"With the lifting of the Bank MOU, we expect to open a number of branches during the next two years in our existing regions to better serve our customers" said Peter Wu, Executive Vice Chairman and Chief Operating Officer.
"We expect to maintain steady loan growth in 2013 and are working diligently to be able to repurchase in installments during 2013 the preferred shares issued under the TARP Capital Purchase Program," concluded Dunson Cheng.


## INCOME STATEMENT REVIEW

Net income available to common stockholders for the quarter ended December 31, 2012, was $\$ 24.2$ million, an increase of $\$ 592,000$, or $2.5 \%$, compared to a net income available to common stockholders of $\$ 23.6$ million for the same quarter a year ago. Diluted earnings per share available to common stockholders for the quarter ended December 31, 2012, was $\$ 0.31$ compared to $\$ 0.30$ for the same quarter a year ago due primarily to increases in gains on sale of securities, increases in net interest income, decreases in the provision for credit losses, which were partially offset by increases in costs associated with debt redemption and increases in income tax expense.

Return on average stockholders' equity was $6.97 \%$ and return on average assets was $1.06 \%$ for the quarter ended December 31, 2012, compared to a return on average stockholders' equity of $7.33 \%$ and a return on average assets of $1.05 \%$ for the same quarter a year ago.

## Net interest income before provision for credit losses

Net interest income before provision for credit losses increased $\$ 1.8$ million, or $2.2 \%$, to $\$ 81.1$ million during the fourth quarter of 2012 compared to $\$ 79.3$ million during the same quarter a year ago. The increase was due primarily to the increase in loans and the prepayment and maturity of FHLB advances and securities sold under agreements to repurchase.

The net interest margin, on a fully taxable-equivalent basis, was $3.28 \%$ for the fourth quarter of 2012 , compared to $3.26 \%$ for the third quarter of 2012 , and compared to $3.28 \%$ for the fourth quarter of 2011 . The slight increase in the interest margin from last quarter was due primarily to the increase in loans.

For the fourth quarter of 2012, the yield on average interest-earning assets was $4.25 \%$, on a fully taxableequivalent basis, the cost of funds on average interest-bearing liabilities was $1.25 \%$, and the cost of interest bearing deposits was $0.65 \%$. In comparison, for the fourth quarter of 2011, the yield on average interestearning assets was $4.58 \%$, on a fully taxable-equivalent basis, the cost of funds on average interest-bearing liabilities was $1.60 \%$, and the cost of interest bearing deposits was $0.92 \%$. The interest spread, defined as the difference between the yield on average interest-earning assets and the cost of funds on average interestbearing liabilities, increased 2 basis points to $3.00 \%$ for the quarter ended December 31, 2012, from $2.98 \%$ for the same quarter a year ago, primarily for the reasons discussed above.

## Provision for credit losses

There was no change in the provision for credit losses for the fourth quarter of 2012 compared to charge of $\$ 2.0$ million in the fourth quarter of 2011. The provision for credit losses was based on the review of the adequacy of the allowance for loan losses at December 31, 2012. The provision or reversal for credit losses represents the charge against or benefit toward current earnings that is determined by management, through a credit review process, as the amount needed to establish an allowance that management believes to be sufficient to absorb credit losses inherent in the Company's loan portfolio, including unfunded commitments. The following table summarizes the charge-offs and recoveries for the periods indicated:

(1) Real estate loans include commercial mortgage loans, residential mortgage loans and equity lines.

## Non-interest income

Non-interest income, which includes revenues from depository service fees, letters of credit commissions, securities gains (losses), gains (losses) on loan sales, wire transfer fees, and other sources of fee income, was $\$ 12.2$ million for the fourth quarter of 2012, an increase of $\$ 3.2$ million, or $35.8 \%$, compared to $\$ 9.0$ million for the fourth quarter of 2011. The increase in non-interest income in the fourth quarter of 2012 was primarily due to increases of $\$ 3.9$ million from gains on sale of securities which were partially offset by an $\$ 899,000$ decrease in foreign exchange income.

## Non-interest expense

Non-interest expense increased $\$ 5.5$ million, or $12.6 \%$, to $\$ 49.5$ million in the fourth quarter of 2012 compared to $\$ 44.0$ million in the same quarter a year ago. The efficiency ratio was $53.11 \%$ in the fourth quarter of 2012 compared to $49.82 \%$ for the same quarter a year ago.

Prepayment penalties increased $\$ 4.2$ million to $\$ 5.9$ million in the fourth quarter of 2012 compared to $\$ 1.7$ million in the same quarter a year ago. The Company prepaid securities sold under agreements to repurchase of $\$ 100.0$ million in the fourth quarter of 2012. Salaries and employee benefits increased $\$ 1.5$ million, or $8.2 \%$, in the fourth quarter of 2012 compared to the same quarter a year ago primarily due the hiring of new employees as well as the addition of temporary employees related to the upcoming core system conversion. Partially offsetting the above increases was an $\$ 845,000$, or $32.1 \%$, decrease in FDIC and State assessments.

## Income taxes

The effective tax rate for the fourth quarter of 2012 was $35.1 \%$ compared to $34.3 \%$ in the fourth quarter of 2011. The effective tax rate includes the impact of the utilization of low income housing tax credits and the recognition of other tax credits.

## BALANCE SHEET REVIEW

Gross loans, excluding loans held for sale, were $\$ 7.43$ billion at December 31, 2012, an increase of $\$ 369.9$ million, or $5.2 \%$, from $\$ 7.06$ billion at December 31, 2011, primarily due to an increase of $\$ 258.8$ million, or $13.9 \%$, in commercial loans and an increase of $\$ 174.0$ million, or $17.9 \%$, in residential mortgage loans offset by a decrease of $\$ 56.4$ million, or $23.8 \%$, in real estate construction loans and a decrease of $\$ 20.9$ million, or $9.7 \%$, in equity lines. The changes in loan composition from December 31, 2011, are presented below:

| Type of Loans: | December 31, 2012 |  | December 31, 2011 |  | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands) |  |  |  |  |  |
| Commercial loans | \$ | 2,127,107 | \$ | 1,868,275 | 14 |
| Residential mortgage loans |  | 1,146,230 |  | 972,262 | 18 |
| Commercial mortgage loans |  | 3,768,452 |  | 3,748,897 | 1 |
| Equity lines |  | 193,852 |  | 214,707 | (10) |
| Real estate construction loans |  | 180,950 |  | 237,372 | (24) |
| Installment \& other loans |  | 12,556 |  | 17,699 | (29) |
| Gross loans | \$ | 7,429,147 | \$ | 7,059,212 | 5 |
| Allowance for loan losses |  | $(183,322)$ |  | $(206,280)$ | (11) |
| Unamortized deferred loan fees |  | $(10,238)$ |  | $(8,449)$ | 21 |
| Total loans, net | \$ | 7,235,587 | \$ | 6,844,483 | 6 |

Total deposits were $\$ 7.4$ billion at December 31, 2012, an increase of $\$ 154.1$ million, or $2.1 \%$, from $\$ 7.2$ billion at December 31, 2011, primarily due to a $\$ 235.3$ million, or $24.7 \%$, increase in money market deposits, a $\$ 194.7$ million, or $18.1 \%$, increase in non-interest bearing demand deposits, a $\$ 141.6$ million, or $31.4 \%$, increase in NOW deposits, and a $\$ 53.8$ million, or $12.8 \%$, increase in savings deposits, offset by a $\$ 188.8$ million, or $22.7 \%$, decrease in time deposits under $\$ 100,000$ and a $\$ 282.5$ million, or $8.1 \%$, decrease in time deposits of $\$ 100,000$ or more. The changes in deposit composition from December 31, 2011, are presented below:

| Deposits | December 31, 2012 |  | December 31, 2011 |  | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands) |  |  |  |  |  |
| Non-interest-bearing demand deposits | \$ | 1,269,455 | \$ | 1,074,718 | 18 |
| NOW deposits |  | 593,133 |  | 451,541 | 31 |
| Money market deposits |  | 1,186,771 |  | 951,516 | 25 |
| Savings deposits |  | 473,805 |  | 420,030 | 13 |
| Time deposits under \$100,000 |  | 644,191 |  | 832,997 | (23) |
| Time deposits of \$100,000 or more |  | 3,215,870 |  | 3,498,329 | (8) |
| Total deposits | \$ | 7,383,225 | \$ | 7,229,131 | 2 |

## ASSET QUALITY REVIEW

At December 31, 2012, total non-accrual portfolio loans, excluding loans held for sale, were \$103.9 million, an increase of $\$ 9.0$ million, or $9.4 \%$, from $\$ 94.9$ million at September 30, 2012, and a decrease of $\$ 97.3$ million, or $48.4 \%$, from $\$ 201.2$ million at December 31, 2011.

The allowance for loan losses was $\$ 183.3$ million and the allowance for off-balance sheet unfunded credit commitments was $\$ 1.4$ million at December 31, 2012, which represented the amount believed by management to be sufficient to absorb credit losses inherent in the loan portfolio, including unfunded commitments. The allowance for credit losses, which is the sum of the allowances for loan losses and for off-balance sheet unfunded credit commitments, was $\$ 184.7$ million at December 31, 2012, compared to $\$ 208.3$ million at December 31, 2011, a decrease of $\$ 23.6$ million, or $11.4 \%$. The allowance for credit losses represented $2.49 \%$ of period-end gross loans, excluding loans held for sale, and $176.7 \%$ of non-performing portfolio loans at December 31, 2012. The comparable ratios were $2.95 \%$ of period-end gross loans, excluding loans held for sale, and $100.2 \%$ of non-performing portfolio loans at December 31, 2011. The changes in the Company's non-performing assets and troubled debt restructurings at December 31, 2012, compared to September 30, 2012, and to December 31, 2011, are highlighted below:


Troubled debt restructurings on accrual status totaled $\$ 144.7$ million at December 31, 2012, compared to $\$ 120.0$ million at December 31, 2011. These loans are classified as troubled debt restructurings as a result of granting a concession to borrowers who are experiencing financial difficulties. The concessions may be granted in various forms, including a change in the stated interest rate, a reduction in the loan balance or accrued interest, or an extension of the maturity date that causes a significant delay in payment. Although these loan modifications are considered troubled debt restructurings under Accounting Standard Codification 310-40 and Accounting Standard Update 2011-02, these loans have been performing under the restructured terms and have demonstrated sustained performance under the modified terms. The sustained performance considered by management includes the periods prior to the modification if the prior performance met or exceeded the modified terms as well as cash paid to set up interest reserves.

The ratio of non-performing assets, excluding non-accrual loans held for sale, to total assets was $1.4 \%$ at December 31, 2012, compared to $2.8 \%$ at December 31, 2011. Total non-performing portfolio assets decreased $\$ 149.7$ million, or $49.8 \%$, to $\$ 150.9$ million at December 31, 2012, compared to $\$ 300.6$ million at December 31, 2011, primarily due to a $\$ 97.3$ million decrease in non-accrual loans, a $\$ 46.3$ million decrease in other real estate owned, and a $\$ 6.1$ million decrease in accruing loans past due 90 days or more.

## CAPITAL ADEQUACY REVIEW

At December 31, 2012, the Company’s Tier 1 risk-based capital ratio of $17.36 \%$, total risk-based capital ratio of $19.12 \%$, and Tier 1 leverage capital ratio of $13.82 \%$, continue to place the Company in the "well capitalized" category for regulatory purposes, which is defined as institutions with a Tier 1 risk-based capital ratio equal to or greater than $6 \%$, a total risk-based capital ratio equal to or greater than $10 \%$, and a Tier 1 leverage capital ratio equal to or greater than 5\%. At December 31, 2011, the Company's Tier 1 risk-based capital ratio was $15.97 \%$, total risk-based capital ratio was $17.85 \%$, and Tier 1 leverage capital ratio was 12.93\%.

## YEAR-TO-DATE REVIEW

Net income attributable to common stockholders for the year ended December 31, 2012, was $\$ 101.0$ million, an increase of $\$ 17.3$ million, or $20.6 \%$, compared to net income attributable to common stockholders of $\$ 83.7$ million for the same period a year ago due primarily to increases in net interest income, decreases in the provision for loan losses, decreases in prepayment penalties on the repayment of FHLB advances and the prepayment of securities sold under an agreement to repurchase, decreases in FDIC and State assessments, and decreases in operation expenses of affordable housing investments, which were partially offset by increases in income tax expenses, increases in litigation accrual expenses, increases in other real estate owned expenses, increases in salaries and incentive compensation expense, and decreases in gains on sale of securities. Diluted earnings per share was $\$ 1.28$ compared to $\$ 1.06$ per share for the same period a year ago. The net interest margin for the year ended December 31, 2012, increased 7 basis points to $3.28 \%$ compared to $3.21 \%$ for the year ended December 31, 2011.

Return on average stockholders' equity was $7.48 \%$ and return on average assets was $1.11 \%$ for the year ended December 31, 2012, compared to a return on average stockholders' equity of $6.78 \%$ and a return on average assets of $0.94 \%$ for the year ended December 31, 2011. The efficiency ratio for the year ended December 31, 2012, was $52.37 \%$ compared to $50.90 \%$ for the year ended December 31, 2011.

## CONFERENCE CALL

Cathay General Bancorp will host a conference call this afternoon to discuss its fourth quarter of 2012 financial results. The call will begin at 3:00 p.m. Pacific Time. Analysts and investors may dial in and participate in the question-and-answer session. To access the call, please dial 1-866-713-8563 and enter Participant Passcode 12690883. A listen-only live Webcast of the call will be available at www.cathaygeneralbancorp.com and a recorded version is scheduled to be available for replay for 12 months after the call.

## ABOUT CATHAY GENERAL BANCORP

Cathay General Bancorp is the holding company for Cathay Bank, a California state-chartered bank. Founded in 1962, Cathay Bank offers a wide range of financial services. Cathay Bank currently operates 31 branches in California, eight branches in New York State, one in Massachusetts, two in Texas, three in Washington State, three in the Chicago, Illinois area, one in New Jersey, one in Hong Kong, and a representative office in Shanghai and in Taipei. Cathay Bank's website is found at http://www.cathaybank.com. Cathay General Bancorp's website is found at http://www.cathaygeneralbancorp.com. Information set forth on such websites is not incorporated into this press release.

## FORWARD-LOOKING STATEMENTS AND OTHER NOTICES

Statements made in this press release, other than statements of historical fact, are forward-looking statements within the meaning of the applicable provisions of the Private Securities Litigation Reform Act of 1995 regarding management's beliefs, projections, and assumptions concerning future results and events. These forward-looking statements may include, but are not limited to, such words as "aims," "anticipates," "believes," "can," "could," "estimates," "expects," "hopes," "intends," "may," "plans," "projects," "seeks," "shall," "should," "will," "predicts," "potential," "continue," "possible," "optimistic," and variations of these
words and similar expressions. Forward-looking statements are based on estimates, beliefs, projections, and assumptions of management and are not guarantees of future performance. These forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from our historical experience and our present expectations or projections. Such risks and uncertainties and other factors include, but are not limited to, adverse developments or conditions related to or arising from U.S. and international business and economic conditions; credit risks of lending activities and deterioration in asset or credit quality; adverse results in legal proceedings; current and potential future supervisory action by federal supervisory authorities; increased costs of compliance and other risks associated with changes in regulation and the current regulatory environment, including the requirements of the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act"), and the potential for substantial changes in the legal, regulatory, and enforcement framework and oversight applicable to financial institutions in reaction to recent adverse financial market events, including changes pursuant to the Dodd-Frank Act; potential goodwill impairment; liquidity risk; fluctuations in interest rates; inflation and deflation; risks associated with acquisitions and the expansion of our business into new markets; real estate market conditions and the value of real estate collateral; environmental liabilities; the effect of repeal of the federal prohibition on payment of interest on demand deposit accounts; our ability to compete with larger competitors; the possibility of higher capital requirements, including implementation of the Basel III capital standards of the Basel Committee; our ability to retain key personnel; successful management of reputational risk; natural disasters and geopolitical events; general economic or business conditions in California, Asia, and other regions where Cathay Bank has operations; restrictions on compensation paid to our executives as a result of our participation in the TARP Capital Purchase Program; failures, interruptions, or security breaches of systems or data breaches; our ability to adapt our systems to technological changes, including successfully implementing our core system conversion; changes in accounting standards or tax laws and regulations; market disruption and volatility; restrictions on dividends and other distributions by laws and regulations and by our regulators and our capital structure; successfully raising additional capital, if needed, and the resulting dilution of interests of holders of our common stock; and the soundness of other financial institutions.

These and other factors are further described in Cathay General Bancorp's Annual Report on Form 10-K for the year ended December 31, 2011 (Item 1A in particular), other reports filed with the Securities and Exchange Commission ("SEC"), and other filings Cathay General Bancorp makes with the SEC from time to time. Actual results in any future period may also vary from the past results discussed in this press release. Given these risks and uncertainties, readers are cautioned not to place undue reliance on any forward-looking statements, which speak to the date of this press release. Cathay General Bancorp has no intention and undertakes no obligation to update any forward-looking statement or to publicly announce any revision of any forward-looking statement to reflect future developments or events, except as required by law.

Cathay General Bancorp's filings with the SEC are available at the website maintained by the SEC at http://www.sec.gov, or by request directed to Cathay General Bancorp, 9650 Flair Drive, El Monte, California 91731, Attention: Investor Relations (626) 279-3286.

CATHAY GENERAL BANCORP CONSOLIDATED FINANCIAL HIGHLIGHTS
(Unaudited)

| (Dollars in thousands, except per share data) | Three months ended December 31, |  |  |  | \% Change | Year ended December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  |  | 2012 |  | 2011 |  | \% Change |
| FINANCIAL PERFORMANCE |  |  |  |  |  |  |  |  |  |  |
| Net interest income before provision for credit losses | \$ | 81,065 | \$ | 79,317 | 2 | \$ | 321,253 | \$ | 313,690 | 2 |
| Provision/(reversal) for credit losses |  | - |  | 2,000 | (100) |  | $(9,000)$ |  | 27,000 | (133) |
| Net interest income after provision for credit losses |  | 81,065 |  | 77,317 | 5 |  | 330,253 |  | 286,690 | 15 |
| Non-interest income |  | 12,202 |  | 8,986 | 36 |  | 46,507 |  | 50,892 | (9) |
| Non-interest expense |  | 49,532 |  | 43,990 | 13 |  | 192,589 |  | 185,566 | 4 |
| Income before income tax expense |  | 43,735 |  | 42,313 | 3 |  | 184,171 |  | 152,016 | 21 |
| Income tax expense |  | 15,276 |  | 14,459 | 6 |  | 66,128 |  | 51,261 | 29 |
| Net income |  | 28,459 |  | 27,854 | 2 |  | 118,043 |  | 100,755 | 17 |
| Net income attributable to noncontrolling interest |  | 153 |  | 153 | - |  | 605 |  | 605 | - |
| Net income attributable to Cathay General Bancorp | \$ | 28,306 | \$ | 27,701 | 2 | \$ | 117,438 | \$ | 100,150 | 17 |
| Dividends on preferred stock |  | $(4,127)$ |  | $(4,114)$ | 0 |  | $(16,488)$ |  | $(16,437)$ | 0 |
| Net income attributable to common stockholders | \$ | 24,179 | \$ | 23,587 | 3 | \$ | 100,950 | \$ | 83,713 | 21 |
| Net income attributable to common stockholders per common share: |  |  |  |  |  |  |  |  |  |  |
| Basic | \$ | 0.31 | \$ | 0.30 | 3 | \$ | 1.28 | \$ | 1.06 | 21 |
| Diluted | \$ | 0.31 | \$ | 0.30 | 3 | \$ | 1.28 | \$ | 1.06 | 21 |
| Cash dividends paid per common share | \$ | 0.01 | \$ | 0.01 | - | \$ | 0.04 | \$ | 0.04 | - |
| SELECTED RATIOS |  |  |  |  |  |  |  |  |  |  |
| Return on average assets |  | 1.06\% |  | 1.05\% | 1 |  | 1.11\% |  | 0.94\% | 18 |
| Return on average total stockholders' equity |  | 6.97\% |  | 7.33\% | (5) |  | 7.48\% |  | 6.78\% | 10 |
| Efficiency ratio |  | 53.11\% |  | 49.82\% | 7 |  | 52.37\% |  | 50.90\% | 3 |
| Dividend payout ratio |  | 2.78\% |  | 2.84\% | (2) |  | 2.68\% |  | 3.14\% | (15) |
| YIELD ANALYSIS (Fully taxable equivalent) |  |  |  |  |  |  |  |  |  |  |
| Total interest-earning assets |  | 4.25\% |  | 4.58\% | (7) |  | 4.38\% |  | 4.63\% | (5) |
| Total interest-bearing liabilities |  | 1.25\% |  | 1.60\% | (22) |  | 1.39\% |  | 1.73\% | (20) |
| Net interest spread |  | 3.00\% |  | 2.98\% | 1 |  | 2.99\% |  | 2.90\% | 3 |
| Net interest margin |  | 3.28\% |  | 3.28\% | - |  | 3.28\% |  | 3.21\% | 2 |


| CAPITAL RATIOS | December 31, 2012 | December 31, 2011 | September 30, 2012 | Well Capitaized Requirements | Minimum Regulatory Requirements |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Tier 1 risk-based capital ratio | 17.36\% | 15.97\% | 17.08\% | 6.0\% | 4.0\% |
| Total risk-based capital ratio | 19.12\% | 17.85\% | 18.96\% | 10.0\% | 8.0\% |
| Tier 1 leverage capital ratio | 13.82\% | 12.93\% | 13.57\% | 5.0\% | 4.0\% |

# CATHAY GENERAL BANCORP <br> CONDENSED CONSOLIDATED BALANCE SHEETS 

(Unaudited)

| (In thousands, except share and per share data) | December 31, 2012 |  | December 31, 2011 |  | \% change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |
| Cash and due from banks | \$ | 144,909 | \$ | 117,888 | 23 |
| Short-term investments and interest bearing deposits |  | 411,983 |  | 294,956 | 40 |
| Securities held-to-maturity (market value of \$823,906 in 2012 |  |  |  |  |  |
| Securities available-for-sale (amortized cost of \$1,290,676 in 2012 and |  |  |  |  |  |
| \$1,309,521 in 2011) |  | 1,291,480 |  | 1,294,478 | (0) |
| Trading securities |  | 4,703 |  | 4,542 | 4 |
| Loans held for sale |  | - |  | 760 | (100) |
| Loans |  | 7,429,147 |  | 7,059,212 | 5 |
| Less: Allowance for loan losses |  | $(183,322)$ |  | $(206,280)$ | (11) |
| Unamortized deferred loan fees, net |  | $(10,238)$ |  | $(8,449)$ | 21 |
| Loans, net |  | 7,235,587 |  | 6,844,483 | 6 |
| Federal Home Loan Bank stock |  | 41,272 |  | 52,989 | (22) |
| Other real estate owned, net |  | 46,384 |  | 92,713 | (50) |
| Affordable housing investments, net |  | 85,037 |  | 78,358 | 9 |
| Premises and equipment, net |  | 102,613 |  | 105,961 | (3) |
| Customers' liability on acceptances |  | 41,271 |  | 37,300 | 11 |
| Accrued interest receivable |  | 26,015 |  | 32,226 | (19) |
| Goodwill |  | 316,340 |  | 316,340 | - |
| Other intangible assets, net |  | 6,132 |  | 11,598 | (47) |
| Other assets |  | 166,595 |  | 206,768 | (19) |
| Total assets | \$ | 10,694,089 | \$ | 10,644,864 | 0 |
| Liabilities and Stockholders' Equity |  |  |  |  |  |
| Deposits |  |  |  |  |  |
| Non-interest-bearing demand deposits | \$ | 1,269,455 | \$ | 1,074,718 | 18 |
| Interest-bearing deposits: |  |  |  |  |  |
| NOW deposits |  | 593,133 |  | 451,541 | 31 |
| Money market deposits |  | 1,186,771 |  | 951,516 | 25 |
| Savings deposits |  | 473,805 |  | 420,030 | 13 |
| Time deposits under \$100,000 |  | 644,191 |  | 832,997 | (23) |
| Time deposits of \$100,000 or more |  | 3,215,870 |  | 3,498,329 | (8) |
| Total deposits |  | 7,383,225 |  | 7,229,131 | 2 |
| Securities sold under agreements to repurchase |  | 1,250,000 |  | 1,400,000 | (11) |
| Advances from the Federal Home Loan Bank |  | 146,200 |  | 225,000 | (35) |
| Other borrowings from financial institutions |  | - |  | 880 | (100) |
| Other borrowings for affordable housing investments |  | 18,713 |  | 18,920 | (1) |
| Long-term debt |  | 171,136 |  | 171,136 | - |
| Acceptances outstanding |  | 41,271 |  | 37,300 | 11 |
| Other liabilities |  | 54,040 |  | 46,864 | 15 |
| Total liabilities |  | 9,064,585 |  | 9,129,231 | (1) |
| Commitments and contingencies |  |  |  | - | - |
| Stockholders' Equity |  |  |  |  |  |
| Preferred stock, $10,000,000$ shares authorized, 258,000 issued and outstanding in 2012 and 2011 |  | 254,580 |  | 250,992 | 1 |
| Common stock, $\$ 0.01$ par value, $100,000,000$ shares authorized, $82,985,853$ issued and $78,778,288$ outstanding at December 31, 2012, and 82,860,122 issued and 78,652,557 outstanding at December 31, 2011 |  |  |  |  |  |
| 82,860,122 issued and 78,652,557 outstanding at December 31, 2011 |  | 830 |  | 829 | 0 |
| Additional paid-in-capital |  | 768,925 |  | 765,641 | 0 |
| Accumulated other comprehensive income/(loss), net |  | 465 |  | $(8,732)$ | 105 |
| Retained earnings |  | 721,993 |  | 624,192 | 16 |
| Treasury stock, at cost (4,207,565 shares at December 31, 2012, and at December 31, 2011) |  | $(125,736)$ |  | $(125,736)$ | - |
| Total Cathay General Bancorp stockholders' equity |  | 1,621,057 |  | 1,507,186 | 8 |
| Noncontrolling interest |  | 8,447 |  | 8,447 | - |
| Total equity |  | 1,629,504 |  | 1,515,633 | 8 |
| Total liabilities and equity | \$ | $\underline{10,694,089}$ | \$ | $\underline{10,644,864}$ | 0 |
| Book value per common share |  | \$17.12 |  | \$15.75 | 9 |
| Number of common shares outstanding |  | 78,778,288 |  | 78,652,557 | 0 |

## CATHAY GENERAL BANCORP CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

 (Unaudited)| Three months ended December 31, |
| :---: |
| 2012 |

INTEREST AND DIVIDEND INCOME
Loan receivable, including loan fees
Investment securities- taxable
Investment securities- nontaxable
Federal Home Loan Bank stock
Federal funds sold and securities
purchased under agreements to resell
Deposits with banks
Total interest and dividend income

## INTEREST EXPENSE

Time deposits of \$100,000 or more
Other deposits
Securities sold under agreements to repurchase
Advances from Federal Home Loan Bank
Long-term debt
Short-term borrowings
Total interest expense
Net interest income before provision for credit losses Provision/(reversal) for credit losses

Net interest income after provision for credit losses

## NON-INTEREST INCOME

Securities gains, net
Letters of credit commissions
Depository service fees
Other operating income
Total non-interest income
NON-INTEREST EXPENSE
Salaries and employee benefits
Occupancy expense
Computer and equipment expense
Professional services expense
FDIC and State assessments
Marketing expense
Other real estate owned expense
Operations of affordable housing investments
Amortization of core deposit intangibles
Cost associated with debt redemption
Other operating expense
Total non-interest expense
Income before income tax expense
Income tax expense
Net income
Less: net income attributable to noncontrolling interest
Net income attributable to Cathay General Bancorp
Dividends on preferred stock
Net income attributable to common stockholders
Net income attributable to common stockholders per common share: Basic
Diluted
Cash dividends paid per common share
Basic average common shares outstanding
Diluted average common shares outstanding
(In thousands, except share and per share data)

| \$ | 91,157 | \$ | 91,640 | \$ | 360,643 | \$ | 364,580 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12,349 |  | 17,809 |  | 62,395 |  | 83,083 |
|  | 1,034 |  | 1,053 |  | 4,161 |  | 4,218 |
|  | 295 |  | 43 |  | 485 |  | 177 |
|  | - |  | 2 |  | 18 |  | 83 |
|  | 446 |  | 529 |  | 2,042 |  | 1,430 |
|  | 105,281 |  | 111,076 |  | 429,744 |  | 453,571 |
|  | 7,289 |  | 10,089 |  | 33,441 |  | 42,204 |
|  | 2,887 |  | 4,139 |  | 13,932 |  | 20,010 |
|  | 12,712 |  | 14,830 |  | 55,699 |  | 60,733 |
|  | 74 |  | 1,441 |  | 270 |  | 12,033 |
|  | 1,254 |  | 1,260 |  | 5,149 |  | 4,890 |
|  | - |  | - |  | - |  | 11 |
|  | 24,216 |  | 31,759 |  | 108,491 |  | 139,881 |
|  | 81,065 |  | 79,317 |  | 321,253 |  | 313,690 |
|  | - |  | 2,000 |  | $(9,000)$ |  | 27,000 |
|  | 81,065 |  | 77,317 |  | 330,253 |  | 286,690 |
|  | 4,785 |  | 888 |  | 18,026 |  | 21,131 |
|  | 1,443 |  | 1,531 |  | 6,316 |  | 5,644 |
|  | 1,339 |  | 1,319 |  | 5,453 |  | 5,420 |
|  | 4,635 |  | 5,248 |  | 16,712 |  | 18,697 |
|  | 12,202 |  | 8,986 |  | 46,507 |  | 50,892 |
|  | 19,951 |  | 18,438 |  | 78,377 |  | 71,849 |
|  | 3,682 |  | 3,516 |  | 14,608 |  | 14,225 |
|  | 2,397 |  | 2,071 |  | 9,591 |  | 8,508 |
|  | 6,544 |  | 6,675 |  | 21,768 |  | 20,209 |
|  | 1,785 |  | 2,630 |  | 8,339 |  | 12,494 |
|  | 1,199 |  | 755 |  | 4,607 |  | 3,175 |
|  | 1,568 |  | 1,980 |  | 15,116 |  | 10,583 |
|  | 1,919 |  | 2,098 |  | 6,306 |  | 8,153 |
|  | 1,398 |  | 1,457 |  | 5,663 |  | 5,859 |
|  | 5,920 |  | 1,704 |  | 12,120 |  | 20,231 |
|  | 3,169 |  | 2,666 |  | 16,094 |  | 10,280 |
|  | 49,532 |  | 43,990 |  | 192,589 |  | 185,566 |
|  | 43,735 |  | 42,313 |  | 184,171 |  | 152,016 |
|  | 15,276 |  | 14,459 |  | 66,128 |  | 51,261 |
|  | 28,459 |  | 27,854 |  | 118,043 |  | 100,755 |
|  | 153 |  | 153 |  | 605 |  | 605 |
|  | 28,306 |  | 27,701 |  | 117,438 |  | 100,150 |
|  | $(4,127)$ |  | $(4,114)$ |  | $(16,488)$ |  | $(16,437)$ |
| \$ | 24,179 | \$ | 23,587 | \$ | 100,950 | \$ | $\underline{83,713}$ |
| \$ | 0.31 | \$ | 0.30 | \$ | 1.28 | \$ | 1.06 |
| \$ | 0.31 | \$ | 0.30 | \$ | 1.28 | \$ | 1.06 |
| \$ | 0.01 | \$ | 0.01 | \$ | 0.04 | \$ | 0.04 |
|  | 78,757,798 |  | 78,647,680 |  | 78,719,133 |  | 78,633,317 |
|  | 78,759,222 |  | 78,648,591 |  | 78,723,297 |  | 78,640,652 |

# CATHAY GENERAL BANCORP <br> AVERAGE BALANCES - SELECTED CONSOLIDATED FINANCIAL INFORMATION (Unaudited) 

| (In thousands) | December 31, 2012 |  |  | December 31, 2011 |  |  | September 30, 2012 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest-earning assets |  | Average <br> Balance | Average Yield/Rate <br> (1) (2) |  | Average <br> Balance | Average Yield/Rate (1) (2) |  | Average <br> Balance | Average Yield/Rate <br> (1) (2) |
| Loans (1) | \$ | 7,318,749 | 4.96\% | \$ | 7,061,140 | 5.15\% | \$ | 7,122,569 | 5.03\% |
| Taxable investment securities |  | 2,005,074 | 2.45\% |  | 2,316,940 | 3.05\% |  | 2,188,205 | 2.76\% |
| Tax-exempt investment securities (2) |  | 130,927 | 4.83\% |  | 133,856 | 4.80\% |  | 131,024 | 4.84\% |
| FHLB stock |  | 43,290 | 2.71\% |  | 54,835 | 0.31\% |  | 46,702 | 0.49\% |
| Federal funds sold and securities purchased under agreements to resell |  | - | - |  | 9,130 | 0.07\% |  | 6,413 | 0.12\% |
| Deposits with banks |  | 405,467 | 0.44\% |  | 90,301 | 2.32\% |  | 394,830 | 0.47\% |
| Total interest-earning assets | \$ | 9,903,507 | 4.25\% | \$ | 9,666,202 | 4.58\% | \$ | 9,889,743 | 4.32\% |
| Interest-bearing liabilities |  |  |  |  |  |  |  |  |  |
| Interest-bearing demand deposits | \$ | 568,762 | 0.16\% | \$ | 444,170 | 0.15\% | \$ | 535,708 | 0.15\% |
| Money market deposits |  | 1,200,528 | 0.55\% |  | 956,313 | 0.63\% |  | 1,041,986 | 0.55\% |
| Savings deposits |  | 469,249 | 0.08\% |  | 421,381 | 0.09\% |  | 464,091 | 0.08\% |
| Time deposits |  | 3,958,704 | 0.83\% |  | 4,312,235 | 1.15\% |  | 4,129,075 | 0.91\% |
| Total interest-bearing deposits | \$ | 6,197,243 | 0.65\% | \$ | 6,134,099 | 0.92\% | \$ | 6,170,860 | 0.72\% |
| Securities sold under agreements to repurchase |  | 1,288,587 | 3.92\% |  | 1,407,076 | 4.18\% |  | 1,358,152 | 4.02\% |
| Other borrowed funds |  | 41,290 | 0.71\% |  | 169,386 | 3.38\% |  | 40,030 | 0.74\% |
| Long-term debt |  | 171,136 | 2.92\% |  | 171,136 | 2.92\% |  | 171,136 | 3.00\% |
| Total interest-bearing liabilities |  | 7,698,256 | 1.25\% |  | 7,881,697 | 1.60\% |  | 7,740,178 | 1.35\% |
| Non-interest-bearing demand deposits |  | 1,236,304 |  |  | 1,052,501 |  |  | 1,209,253 |  |
| Total deposits and other borrowed funds | \$ | 8,934,560 |  | \$ | 8,934,198 |  | \$ | 8,949,431 |  |
| Total average assets | \$ | 10,641,799 |  | \$ | 10,513,596 |  | \$ | 10,637,868 |  |
| Total average equity | \$ | 1,625,065 |  | \$ | 1,508,717 |  | \$ | 1,592,696 |  |
| Year ended, |  |  |  |  |  |  |  |  |  |
| (In thousands) | December 31, 2012 |  |  | December 31, 2011 |  |  |  |  |  |
| Interest-earning assets | Average Balance |  | Average Yield/Rate (1) (2) | Average Balance |  | Average Yield/Rate (1) (2) |  |  |  |
| Loans and leases (1) | \$ | 7,095,076 | 5.08\% | \$ | 6,960,536 | 5.24\% |  |  |  |
| Taxable investment securities |  | 2,216,857 | 2.81\% |  | 2,484,629 | 3.34\% |  |  |  |
| Tax-exempt investment securities (2) |  | 131,530 | 4.87\% |  | 134,245 | 4.83\% |  |  |  |
| FHLB stock |  | 47,938 | 1.01\% |  | 58,999 | 0.30\% |  |  |  |
| Federal funds sold and securities purchased under agreements to resell |  | 14,986 | 0.12\% |  | 84,493 | 0.10\% |  |  |  |
| Deposits with banks |  | 367,138 | 0.56\% |  | 113,566 | 1.26\% |  |  |  |
| Total interest-earning assets | \$ | 9,873,525 | 4.38\% | \$ | 9,836,468 | 4.63\% |  |  |  |
| Interest-bearing liabilities |  |  |  |  |  |  |  |  |  |
| Interest-bearing demand deposits | \$ | 516,246 | 0.15\% | \$ | 426,252 | 0.18\% |  |  |  |
| Money market deposits |  | 1,059,841 | 0.56\% |  | 979,253 | 0.75\% |  |  |  |
| Savings deposits |  | 451,022 | 0.08\% |  | 411,953 | 0.12\% |  |  |  |
| Time deposits |  | 4,197,906 | 0.96\% |  | 4,323,833 | 1.24\% |  |  |  |
| Total interest-bearing deposits | \$ | 6,225,015 | 0.76\% | \$ | 6,141,291 | 1.01\% |  |  |  |
| Federal funds purchased |  | - | - |  | 27 | 1.29\% |  |  |  |
| Securities sold under agreements to repurchase |  | 1,361,475 | 4.09\% |  | 1,448,363 | 4.19\% |  |  |  |
| Other borrowed funds |  | 37,717 | 0.72\% |  | 318,607 | 3.78\% |  |  |  |
| Long-term debt |  | 171,136 | 3.01\% |  | 171,136 | 2.86\% |  |  |  |
| Total interest-bearing liabilities |  | 7,795,343 | 1.39\% |  | 8,079,424 | 1.73\% |  |  |  |
| Non-interest-bearing demand deposits |  | 1,157,343 |  |  | 996,215 |  |  |  |  |
| Total deposits and other borrowed funds | \$ | 8,952,686 |  | \$ | 9,075,639 |  |  |  |  |
| Total average assets | \$ | 10,617,004 |  | \$ | 10,629,217 |  |  |  |  |
| Total average equity | \$ | 1,579,195 |  | \$ | 1,485,545 |  |  |  |  |
| (1) Yields and interest earned include net loan fees. Non-accrual loans are included in the average balance. <br> (2) The average yield has been adjusted to a fully taxable-equivalent basis for certain securities of states and political subdivisions and other securities held using a statutory Federal income tax rate of 35\%. |  |  |  |  |  |  |  |  |  |

