## Cathay General Bancorp

## FOR IMMEDIATE RELEASE

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## Cathay General Bancorp Announces Second Quarter 2018 Results

Los Angeles, Calif., July 18, 2018: Cathay General Bancorp (the "Company", "we", "us", or "our" NASDAQ: CATY), the holding company for Cathay Bank, today announced net income of $\$ 73.7$ million, or $\$ 0.90$ per share, for the second quarter of 2018. Second quarter 2018 results included $\$ 1.7$ million in acquisition and integration costs related to the Far East National Bank ("FENB") acquisition, which reduced earnings per share by $\$ 0.015$.

FINANCIAL PERFORMANCE

|  | Three months ended |  |  |
| :---: | :---: | :---: | :---: |
|  | June 30, 2018 | March 31, 2018 | June 30, 2017 |
| Net income | \$73.7 million | \$63.8 million | \$51.4 million |
| Basic earnings per common share | \$0.91 | \$0.79 | \$0.64 |
| Diluted earnings per common share | \$0.90 | \$0.78 | \$0.64 |
| Return on average assets | 1.88\% | 1.65\% | 1.48\% |
| Return on average total stockholders' equity | 14.51\% | 12.99\% | 10.96\% |
| Efficiency ratio | 42.69\% | 43.35\% | 45.88\% |

## SECOND QUARTER HIGHLIGHTS

- Total loans increased $\$ 334.2$ million, or $10.3 \%$ annualized, to $\$ 13.3$ billion for the quarter.
- Net interest margin for the second quarter increased to $3.83 \%$ compared to $3.63 \%$ in the second quarter of 2017 and $3.75 \%$ in the first quarter of 2018.
- Diluted earnings per share increased $40.6 \%$ to $\$ 0.90$ per share for the second quarter of 2018 compared to $\$ 0.64$ per share for the same quarter a year ago.
"For the second quarter of 2018, in spite of a large amount of commercial real estate loan payoffs, our total loans increased $\$ 334.2$ million or $10.3 \%$ annualized to $\$ 13.3$ billion. Also, our net interest margin increased to $3.83 \%$ during the second quarter compared to $3.75 \%$ in the first quarter of 2018 as our loans repriced more than our deposits," commented Pin Tai, Chief Executive Officer and President of the Company.


## SECOND QUARTER INCOME STATEMENT REVIEW

Net income for the quarter ended June 30, 2018, was $\$ 73.7$ million, an increase of $\$ 22.3$ million, or $43.4 \%$, compared to net income of $\$ 51.4$ million for the same quarter a year ago. Diluted earnings per share for the quarter ended June 30, 2018, was $\$ 0.90$ compared to $\$ 0.64$ for the same quarter a year ago. Second quarter net income included $\$ 1.7$ million in acquisition and integration costs related to the FENB acquisition and a $\$ 1.1$ million decrease in the fair value of equity securities.

Return on average stockholders' equity was $14.51 \%$ and return on average assets was $1.88 \%$ for the quarter ended June 30, 2018, compared to a return on average stockholders' equity of $10.96 \%$ and a return on average assets of $1.48 \%$ for the same quarter a year ago.

## Net interest income before provision for credit losses

Net interest income before provision for credit losses increased $\$ 22.6$ million, or $19.3 \%$, to $\$ 140.0$ million during the second quarter of 2018 , compared to $\$ 117.4$ million during the same quarter a year ago. The increase was due primarily to an increase in interest income from loans and securities, offset by increases in interest expense from time deposits and long-term debt.

The net interest margin was $3.83 \%$ for the second quarter of 2018 compared to $3.63 \%$ for the second quarter of 2017 and $3.75 \%$ for the first quarter of 2018.

For the second quarter of 2018, the yield on average interest-earning assets was $4.58 \%$, the cost of funds on average interest-bearing liabilities was $1.03 \%$, and the cost of interest-bearing deposits was $0.92 \%$. In comparison, for the second quarter of 2017, the yield on average interestearning assets was $4.19 \%$, the cost of funds on average interest-bearing liabilities was $0.78 \%$, and the cost of interest-bearing deposits was $0.68 \%$. The increase in the yield on average interest earning assets resulted mainly from higher rates on loans. The net interest spread, defined as the difference between the yield on average interest-earning assets and the cost of funds on average interest-bearing liabilities, was $3.55 \%$ for the quarter ended June 30, 2018, compared to $3.41 \%$ for the same quarter a year ago.

## Reversal for credit losses

There was no reversal for credit losses for the second quarter of 2018 or 2017. The reversal for credit losses was based on a review of the appropriateness of the allowance for loan losses at June 30, 2018. The following table summarizes the charge-offs and recoveries for the periods indicated:

|  | Three months ended |  |  |  |  |  | Six months ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2018 |  | March 31, 2018 |  | June 30, 2017 |  | 2018 |  | 2017 |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Charge-offs: |  |  |  |  |  |  |  |  |  |  |
| Commercial loans | \$ | 488 | , | 19 | \$ | 527 | \$ | 507 | \$ | 1,730 |
| Real estate loans ${ }^{(1)}$ |  | 390 |  | - |  | - |  | 390 |  | 555 |
| Total charge-offs |  | 878 |  | 19 |  | 527 |  | 897 |  | 2,285 |
| Recoveries: |  |  |  |  |  |  |  |  |  |  |
| Commercial loans |  | 150 |  | 913 |  | 335 |  | 1,063 |  | 826 |
| Construction loans |  | 44 |  | 44 |  | 47 |  | 88 |  | 96 |
| Real estate loans ${ }^{(1)}$ |  | 499 |  | 867 |  | 410 |  | 1,366 |  | 706 |
| Total recoveries |  | 693 |  | 1,824 |  | 792 |  | 2,517 |  | 1,628 |
| Net (recoveries)/charge-offs | \$ | 185 | \$ | $\underline{(1,805)}$ | \$ | (265) | \$ | $(1,620)$ | \$ | 657 |

(1) Real estate loans include commercial mortgage loans, residential mortgage loans, and equity lines.

Non-interest income, which includes revenues from depository service fees, letters of credit commissions, securities gains (losses), wire transfer fees, and other sources of fee income, was $\$ 7.8$ million for the second quarter of 2018 , an increase of $\$ 1.6$ million, or $25.8 \%$, compared to $\$ 6.2$ million for the second quarter of 2017, primarily due to a $\$ 2.7$ million increase in other operating income and offset by a $\$ 1.1$ million loss from the decrease in the fair value of equity securities during the quarter.

## Non-interest expense

Non-interest expense increased $\$ 6.4$ million, or $11.3 \%$, to $\$ 63.1$ million in the second quarter of 2018 compared to $\$ 56.7$ million in the same quarter a year ago. The increase in non-interest expense in the second quarter of 2018 was primarily due to a $\$ 4.5$ million increase in salaries and employee benefits expense, partly from the acquisition of FENB, a $\$ 1.5$ million increase in marketing expense, a $\$ 1.7$ million increase in acquisition and integration costs offset by a $\$ 1.5$ million decrease in reserve for unfunded commitments, when compared to the same quarter a year ago. The efficiency ratio was $42.7 \%$ in the second quarter of 2018 compared to $45.9 \%$ for the same quarter a year ago.

## Income taxes

The effective tax rate for the second quarter of 2018 was $13.0 \%$ compared to $23.1 \%$ for the second quarter of 2017. The effective tax rate includes the reduction of the corporate tax rate from the enactment of the Tax Cuts and Jobs Act, an alternative energy investment made in the second quarter and the impact of low income housing tax credits. Income tax expense for 2018 was reduced by $\$ 0.8$ million in benefits from the distribution of restricted stock units and exercises of stock options.

## BALANCE SHEET REVIEW

Gross loans, excluding loans held for sale, were $\$ 13.3$ billion at June 30, 2018, an increase of $\$ 478$ million, or $3.7 \%$, from $\$ 12.9$ billion at December 31, 2017. The increase was primarily due to increases of $\$ 316.8$ million, or $10.3 \%$, in residential mortgage loans, $\$ 133.1$ million, or $2.1 \%$, in commercial mortgage loans, and $\$ 115.4$ million, or $4.7 \%$, in commercial loans, which were partially offset by a decrease of $\$ 96.9$ million, or $14.3 \%$, in real estate construction loans. The loan balances and composition at June 30, 2018, compared to December 31, 2017, and to June 30, 2017, are presented below:

|  | June 30, 2018 |  | $\frac{\text { December 31, } 2017}{(\text { In thousands) }}$ |  | June 30, 2017 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
| Commercial loans | \$ | 2,576,649 | \$ | 2,461,266 | \$ | 2,215,960 |
| Residential mortgage loans |  | 3,378,875 |  | 3,062,050 |  | 2,756,055 |
| Commercial mortgage loans |  | 6,615,791 |  | 6,482,695 |  | 5,883,770 |
| Equity lines |  | 191,445 |  | 180,304 |  | 162,153 |
| Real estate construction loans |  | 581,917 |  | 678,805 |  | 547,737 |
| Installment \& other loans |  | 4,060 |  | 5,170 |  | 5,557 |
| Gross loans | \$ | 13,348,737 | \$ | 12,870,290 | \$ | 11,571,232 |
| Allowance for loan losses |  | $(121,899)$ |  | $(123,279)$ |  | $(115,809)$ |
| Unamortized deferred loan fees |  | $(3,248)$ |  | $(3,245)$ |  | $(3,788)$ |
| Total loans, net | \$ | 13,223,590 | \$ | 12,743,766 | \$ | 11,451,635 |
| Loans held for sale | \$ |  | \$ | 8,000 | \$ |  |

Total deposits were $\$ 13.1$ billion at June 30, 2018, an increase of $\$ 414.7$ million, or $3.3 \%$, from $\$ 12.7$ billion at December 31, 2017. The deposit balances and composition at June 30, 2018, compared to December 31, 2017, and to June 30, 2017, are presented below:

|  | June 30, 2018 |  | December 31, 2017 |  | June 30, 2017 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | ands) |  |  |
| Non-interest-bearing demand deposits | \$ | 2,835,314 | \$ | 2,783,127 | \$ | 2,436,820 |
| NOW deposits |  | 1,381,617 |  | 1,410,519 |  | 1,273,066 |
| Money market deposits |  | 2,263,991 |  | 2,248,271 |  | 2,267,392 |
| Savings deposits |  | 790,125 |  | 857,199 |  | 884,238 |
| Time deposits |  | 5,833,499 |  | 5,390,777 |  | 4,601,801 |
| Total deposits | \$ | 13,104,546 | \$ | 12,689,893 | \$ | 11,463,317 |

## ASSET QUALITY REVIEW

At June 30, 2018, total non-accrual loans were $\$ 52.7$ million, an increase of $\$ 3.9$ million, or $8.0 \%$, from $\$ 48.8$ million at December 31, 2017, and a decrease of $\$ 11.3$ million, or $17.7 \%$, from $\$ 64.0$ million at June 30, 2017.

The allowance for loan losses was $\$ 121.9$ million and the allowance for off-balance sheet unfunded credit commitments was $\$ 3.1$ million at June 30, 2018, which represented the amount believed by management to be appropriate to absorb credit losses inherent in the loan portfolio, including unfunded credit commitments. The $\$ 121.9$ million allowance for loan losses at June 30, 2018, decreased $\$ 1.4$ million, or $1.1 \%$, from $\$ 123.3$ million at December 31, 2017. The allowance for loan losses represented $0.91 \%$ of period-end gross loans, excluding loans held for sale, and $231.2 \%$ of non-performing loans at June 30, 2018. The comparable ratios were $0.96 \%$ of periodend gross loans, excluding loans held for sale, and $252.7 \%$ of non-performing loans at December 31, 2017. The changes in non-performing assets and troubled debt restructurings at June 30, 2018, compared to December 31, 2017, and to June 30, 2017, are shown below:

| (Dollars in thousands) |  | June 30, 2018 |  | December 31, 2017 | \% Change |  | June 30, 2017 | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-performing assets |  |  |  |  |  |  |  |  |
| Accruing loans past due 90 days or more | \$ |  |  | \$ | - | \$ | 495 | (100) |
| Non-accrual loans: |  |  |  |  |  |  |  |  |
| Construction loans |  | 8,040 |  | 8,185 | (2) |  | 16,585 | (52) |
| Commercial mortgage loans |  | 17,154 |  | 19,820 | (13) |  | 27,448 | (38) |
| Commercial loans |  | 19,212 |  | 14,296 | 34 |  | 13,064 | 47 |
| Residential mortgage loans |  | 8,322 |  | 6,486 | 28 |  | 6,947 | 20 |
| Total non-accrual loans: | \$ | 52,728 | \$ | 48,787 | 8 | \$ | 64,044 | (18) |
| Total non-performing loans |  | 52,728 |  | 48,787 | 8 |  | 64,539 | (18) |
| Other real estate owned |  | 8,220 |  | 9,442 | (13) |  | 19,230 | (57) |
| Total non-performing assets | \$ | 60,948 | \$ | 58,229 | 5 | \$ | 83,769 | (27) |
| Accruing troubled debt restructurings (TDRs) | \$ | 84,487 | \$ | 68,565 | 23 | \$ | 79,819 | 6 |
| Non-accrual loans held for sale | \$ | . | \$ | 8,000 | (100) | \$ | - | - |
| Allowance for loan losses | \$ | 121,899 | \$ | 123,279 | (1) | \$ | 115,809 | 5 |
| Total gross loans outstanding, at period-end ${ }^{(1)}$ | \$ | 13,348,737 | \$ | 12,870,290 | 4 | \$ | 11,571,232 | 15 |
| Allowance for loan losses to non-performing loans, at period-end |  | 231.18\% |  | 252.69\% |  |  | 179.44\% |  |
| Allowance for loan losses to gross loans, at period-end ${ }^{(1)}$ |  | 0.91\% |  | 0.96\% |  |  | 1.00\% |  |
| (1) Excludes loans held for sale at period-end. |  |  |  |  |  |  |  |  |

The ratio of non-performing assets, excluding non-accrual loans held for sale, to total assets was $0.4 \%$ at June 30, 2018, compared to $0.4 \%$ at December 31, 2017. Total non-performing assets increased $\$ 2.7$ million, or $4.6 \%$, to $\$ 60.9$ million at June 30, 2018, compared to $\$ 58.2$ million at December 31, 2017, primarily due to an increase of $\$ 3.9$ million, or $8.0 \%$, in non-accrual loans and offset by a decrease of $\$ 1.2$ million, or $12.9 \%$, in other real estate owned.

## CAPITAL ADEQUACY REVIEW

At June 30, 2018, the Company's Tier 1 risk-based capital ratio of $12.58 \%$, total risk-based capital ratio of $14.37 \%$, and Tier 1 leverage capital ratio of $10.95 \%$, calculated under the Basel III capital rules, continue to place the Company in the "well capitalized" category for regulatory purposes, which is defined as institutions with a common equity tier 1 capital ratio equal to or greater than $6.5 \%$, a Tier 1 risk-based capital ratio equal to or greater than $8 \%$, a total risk-based capital ratio equal to or greater than $10 \%$, and a Tier 1 leverage capital ratio equal to or greater than 5\%. At December 31, 2017, the Company's Tier 1 risk-based capital ratio was $12.19 \%$, total risk-based capital ratio was $14.11 \%$, and Tier 1 leverage capital ratio was $10.35 \%$.

## YEAR-TO-DATE REVIEW

Net income for the six months ended June 30, 2018, was $\$ 137.5$ million, an increase of $\$ 37.1$ million, or $37.0 \%$, compared to net income of $\$ 100.4$ million for the same period a year ago. Diluted earnings per share was $\$ 1.68$ compared to $\$ 1.25$ per share for the same period a year ago. The net interest margin for the six months ended June 30, 2018, was $3.79 \%$ compared to $3.56 \%$ for the same period a year ago.

Return on average stockholders' equity was $13.76 \%$ and return on average assets was $1.76 \%$ for the six months ended June 30, 2018, compared to a return on average stockholders' equity of $10.84 \%$ and a return on average assets of $1.45 \%$ for the same period a year ago. The efficiency ratio for the six months ended June 30, 2018, was $43.01 \%$ compared to $44.79 \%$ for the same period a year ago.

## CONFERENCE CALL

Cathay General Bancorp will host a conference call this afternoon to discuss its second quarter 2018 financial results. The call will begin at 3:00 p.m., Pacific Time. Analysts and investors may dial in and participate in the question-and-answer session. To access the call, please dial 1-855-761-3186 and enter Conference ID 4193988. A listen-only live Webcast of the call will be available at www.cathaygeneralbancorp.com and a recorded version is scheduled to be available for replay for 12 months after the call.

## ABOUT CATHAY GENERAL BANCORP

Cathay General Bancorp is the holding company for Cathay Bank, a California state-chartered bank. Founded in 1962, Cathay Bank offers a wide range of financial services. Cathay Bank currently operates 42 branches in California, 12 branches in New York State, three in the Chicago, Illinois area, three in Washington State, two in Texas, one in Maryland, one in Massachusetts, one in Nevada, one in New Jersey, one in Hong Kong, and a representative office in Beijing, Shanghai and in Taipei. Cathay Bank's website is found at http://www.cathaybank.com. Cathay General Bancorp's website is found at http://www.cathaygeneralbancorp.com. Information set forth on such websites is not incorporated into this press release.

## FORWARD-LOOKING STATEMENTS

Statements made in this press release, other than statements of historical fact, are forwardlooking statements within the meaning of the applicable provisions of the Private Securities Litigation Reform Act of 1995 regarding management's beliefs, projections, and assumptions concerning future results and events. These forward-looking statements may include, but are not limited to, such words as "aims," "anticipates," "believes," "can," "continue," "could," "estimates," "expects," "hopes," "intends," "may," "plans," "projects," "predicts," "potential," "possible," "optimistic," "seeks," "shall," "should," "will," and variations of these words and similar expressions. Forward-looking statements are based on estimates, beliefs, projections, and assumptions of management and are not guarantees of future performance. These forward-looking statements
are subject to certain risks and uncertainties that could cause actual results to differ materially from our historical experience and our present expectations or projections. Such risks and uncertainties and other factors include, but are not limited to, adverse developments or conditions related to or arising from U.S. and international business and economic conditions; possible additional provisions for loan losses and charge-offs; credit risks of lending activities and deterioration in asset or credit quality; extensive laws and regulations and supervision that we are subject to including potential future supervisory action by bank supervisory authorities; increased costs of compliance and other risks associated with changes in regulation including the implementation of the Dodd-Frank Wall Street Reform and Consumer Protection Act; higher capital requirements from the implementation of the Basel III capital standards; compliance with the Bank Secrecy Act and other money laundering statutes and regulations; potential goodwill impairment; liquidity risk; fluctuations in interest rates; risks associated with acquisitions and the expansion of our business into new markets; inflation and deflation; real estate market conditions and the value of real estate collateral; environmental liabilities; our ability to compete with larger competitors; our ability to retain key personnel; successful management of reputational risk; natural disasters and geopolitical events; general economic or business conditions in Asia, and other regions where Cathay Bank has operations; failures, interruptions, or security breaches of our information systems; our ability to adapt our systems to technological changes; risk management processes and strategies; adverse results in legal proceedings; certain provisions in our charter and bylaws that may affect acquisition of the Company; changes in accounting standards or tax laws and regulations; market disruption and volatility; restrictions on dividends and other distributions by laws and regulations and by our regulators and our capital structure; issuance of preferred stock; successfully raising additional capital, if needed, and the resulting dilution of interests of holders of our common stock; the soundness of other financial institutions; our ability to consummate and realize the anticipated benefits of our acquisitions, including the recent acquisition of SinoPac Bancorp and Far East National Bank; the risk that integration of business operations following any acquisitions, including the recent acquisition of SinoPac Bancorp and Far East National Bank, will be materially delayed or will be more costly or difficult than expected; the diversion of management's attention from ongoing business operations and opportunities; the challenges of integrating and retaining key employees; and general competitive, economic political, and market conditions and fluctuations.

These and other factors are further described in Cathay General Bancorp's Annual Report on Form 10-K for the year ended December 31, 2017 (Item 1A in particular), other reports filed with the Securities and Exchange Commission ("SEC"), and other filings Cathay General Bancorp makes with the SEC from time to time. Actual results in any future period may also vary from the past results discussed in this press release. Given these risks and uncertainties, readers are cautioned not to place undue reliance on any forward-looking statements, which speak to the date of this press release. Cathay General Bancorp has no intention and undertakes no obligation to update any forward-looking statement or to publicly announce any revision of any forward-looking statement to reflect future developments or events, except as required by law.

## CATHAY GENERAL BANCORP CONSOLIDATED FINANCIAL HIGHLIGHTS (Unaudited)

| (Dollars in thousands, except per share data) | Three months ended |  |  |  |  |  | Six months ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2018 |  | March 31, 2018 |  | June 30, 2017 |  | 2018 |  | 2017 |  |
| FINANCIAL PERFORMANCE |  |  |  |  |  |  |  |  |  |  |
| Net interest income before provision for credit losses | \$ | 140,031 | \$ | 135,343 | \$ | 117,352 | \$ | 275,374 | \$ | 229,466 |
| Reversal for credit losses |  | - |  | $(3,000)$ |  |  |  | $(3,000)$ |  | $(2,500)$ |
| Net interest income after reversal for credit losses |  | 140,031 |  | 138,343 |  | 117,352 |  | 278,374 |  | 231,966 |
| Non-interest income |  | 7,767 |  | 5,310 |  | 6,152 |  | 13,077 |  | 12,870 |
| Non-interest expense |  | 63,088 |  | 60,971 |  | 56,658 |  | 124,059 |  | 108,544 |
| Income before income tax expense |  | 84,710 |  | 82,682 |  | 66,846 |  | 167,392 |  | 136,292 |
| Income tax expense |  | 11,046 |  | 18,866 |  | 15,431 |  | 29,912 |  | 35,936 |
| Net income | \$ | 73,664 | \$ | 63,816 | \$ | 51,415 | \$ | 137,480 | \$ | 100,356 |
| Net income per common share |  |  |  |  |  |  |  |  |  |  |
| Basic | \$ | 0.91 | \$ | 0.79 | \$ | 0.64 | \$ | 1.69 | \$ | 1.26 |
| Diluted | \$ | 0.90 | \$ | 0.78 | \$ | 0.64 | \$ | 1.68 | \$ | 1.25 |
| Cash dividends paid per common share | \$ | 0.24 | \$ | 0.24 | \$ | 0.21 | \$ | 0.48 | \$ | 0.42 |
| SELECTED RATIOS |  |  |  |  |  |  |  |  |  |  |
| Return on average assets |  | 1.88\% |  | 1.65\% |  | 1.48\% |  | 1.76\% |  | 1.45\% |
| Return on average total stockholders' equity |  | 14.51\% |  | 12.99\% |  | 10.96\% |  | 13.76\% |  | 10.84\% |
| Efficiency ratio |  | 42.69\% |  | 43.35\% |  | 45.88\% |  | 43.01\% |  | 44.79\% |
| Dividend payout ratio |  | 26.47\% |  | 30.51\% |  | 32.61\% |  | 28.34\% |  | 33.40\% |
| YIELD ANALYSIS (Fully taxable equivalent) |  |  |  |  |  |  |  |  |  |  |
| Total interest-earning assets |  | 4.58\% |  | 4.42\% |  | 4.19\% |  | 4.50\% |  | 4.13\% |
| Total interest-bearing liabilities |  | 1.03\% |  | 0.92\% |  | 0.78\% |  | 0.97\% |  | 0.79\% |
| Net interest spread |  | 3.55\% |  | 3.50\% |  | 3.41\% |  | 3.53\% |  | 3.34\% |
| Net interest margin |  | 3.83\% |  | 3.75\% |  | 3.63\% |  | 3.79\% |  | 3.56\% |
| CAPITAL RATIOS |  | 30, 2018 |  | 31, 2017 |  | 30, 2017 |  |  |  |  |
| Tier 1 risk-based capital ratio |  | 12.58\% |  | 12.19\% |  | 14.27\% |  |  |  |  |
| Total risk-based capital ratio |  | 14.37\% |  | 14.11\% |  | 15.35\% |  |  |  |  |
| Tier 1 leverage capital ratio |  | 10.95\% |  | 10.35\% |  | 12.08\% |  |  |  |  |
|  |  | . |  |  |  |  |  |  |  |  |

## CATHAY GENERAL BANCORP CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

| (In thousands, except share and per share data) | June 30, 2018 |  | December 31, 2017 |  | June 30, 2017 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |
| Cash and due from banks | \$ | 195,392 | \$ | 247,056 | \$ | 160,517 |
| Short-term investments and interest bearing deposits |  | 208,749 |  | 292,745 |  | 393,895 |
| Cash and cash equivalents |  | 404,141 |  | 539,801 |  | 554,412 |
| Securities available-for-sale (amortized cost of \$1,510,142 at June 30, 2018, |  |  |  |  |  |  |
| Loans held for sale |  | - |  | 8,000 |  | - |
| Loans |  | 13,348,737 |  | 12,870,290 |  | 11,571,232 |
| Less: Allowance for loan losses |  | $(121,899)$ |  | $(123,279)$ |  | $(115,809)$ |
| Unamortized deferred loan fees, net |  | $(3,248)$ |  | $(3,245)$ |  | $(3,788)$ |
| Loans, net |  | 13,223,590 |  | 12,743,766 |  | 11,451,635 |
| Equity securities |  | 23,131 |  |  |  |  |
| Federal Home Loan Bank stock |  | 17,250 |  | 23,085 |  | 17,250 |
| Other real estate owned, net |  | 8,220 |  | 9,442 |  | 19,230 |
| Affordable housing investments and alternative energy partnerships, net |  | 308,464 |  | 272,871 |  | 288,902 |
| Premises and equipment, net |  | 102,415 |  | 103,064 |  | 104,131 |
| Customers' liability on acceptances |  | 22,366 |  | 13,482 |  | 9,897 |
| Accrued interest receivable |  | 48,178 |  | 45,307 |  | 36,836 |
| Goodwill |  | 372,189 |  | 372,189 |  | 372,189 |
| Other intangible assets, net |  | 7,462 |  | 8,062 |  | 2,537 |
| Other assets |  | 184,391 |  | 167,491 |  | 111,415 |
| Total assets | \$ | 16,197,746 | \$ | 15,640,186 | \$ | 14,336,785 |
| Liabilities and Stockholders' Equity |  |  |  |  |  |  |
| Deposits |  |  |  |  |  |  |
| Non-interest-bearing demand deposits | \$ | 2,835,314 | \$ | 2,783,127 | \$ | 2,436,820 |
| Interest-bearing deposits: |  |  |  |  |  |  |
| NOW deposits |  | 1,381,617 |  | 1,410,519 |  | 1,273,066 |
| Money market deposits |  | 2,263,991 |  | 2,248,271 |  | 2,267,392 |
| Savings deposits |  | 790,125 |  | 857,199 |  | 884,238 |
| Time deposits |  | 5,833,499 |  | 5,390,777 |  | 4,601,801 |
| Total deposits |  | 13,104,546 |  | 12,689,893 |  | 11,463,317 |
| Securities sold under agreements to repurchase |  | 50,000 |  | 100,000 |  | 150,000 |
| Advances from the Federal Home Loan Bank |  | 480,000 |  | 430,000 |  | 475,000 |
| Other borrowings for affordable housing investments |  | 17,382 |  | 17,481 |  | 17,564 |
| Long-term debt |  | 194,136 |  | 194,136 |  | 119,136 |
| Deferred payments from acquisition |  | 36,015 |  | 35,404 |  | - |
| Acceptances outstanding |  | 22,366 |  | 13,482 |  | 9,897 |
| Other liabilities |  | 228,468 |  | 186,486 |  | 204,105 |
| Total liabilities |  | 14,132,913 |  | 13,666,882 |  | 12,439,019 |
| Stockholders' equity |  | 2,064,833 |  | 1,973,304 |  | 1,897,766 |
| Total liabilities and equity | \$ | $\underline{16,197,746}$ | \$ | $\underline{\text { 15,640,186 }}$ | \$ | $\underline{\text { 14,336,785 }}$ |
| Book value per common share | \$ | 25.32 | \$ | 24.26 | \$ | 23.64 |
| Number of common shares outstanding |  | 81,255,683 |  | 80,893,379 |  | 79,862,354 |

# CATHAY GENERAL BANCORP CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited) 

INTEREST AND DIVIDEND INCOME
Loan receivable, including loan fees
Investment securities
Federal Home Loan Bank stock
Deposits with banks
Total interest and dividend income

## INTEREST EXPENSE

Time deposits
Other deposits
Securities sold under agre
Advances from Federal H
Long-term debt
Deferred payments from
Total interest expense
Net interest income before
Reversal for credit losses
Net interest income after r
NON-INTEREST INCOME

Net losses from equity securities
Securities (losses)/gains, net
Letters of credit commissions
Depository service fees
Gains from acquisition
Other operating income
Total non-interest income

## NON-INTEREST EXPENSE

Salaries and employee benefits
Occupancy expense
Computer and equipment expense
Professional services expense
Data processing service expense
FDIC and State assessments
Marketing expense
Other real estate owned expense
Amortization of investments in low income housing and alternative energy partnerships
Amortization of core deposit intangibles
Acquisition and integration costs
Other operating expense
Total non-interest expense
Income before income tax expense
Income tax expense
Net income
Net income per common share:
Basic
Diluted
Cash dividends paid per common share
Basic average common shares outstanding
Diluted average common shares outstanding

| Three months ended |  |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
| June 30, 2018 | March 31, 2018 | June 30, 2017 | 2018 | 2017 | (In thousands, except share and per share data)


| \$ | 158,659 | \$ | 151,290 | \$ | 129,836 | \$ | 309,949 | \$ | 254,746 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 7,208 |  | 6,458 |  | 4,719 |  | 13,666 |  | 9,125 |
|  | 380 |  | 396 |  | 298 |  | 776 |  | 710 |
|  | 1,273 |  | 1,556 |  | 776 |  | 2,829 |  | 1,852 |
|  | 167,520 |  | 159,700 |  | 135,629 |  | 327,220 |  | 266,433 |
|  | 18,730 |  | 15,728 |  | 10,769 |  | 34,458 |  | 21,751 |
|  | 4,832 |  | 4,586 |  | 4,698 |  | 9,418 |  | 9,144 |
|  | 608 |  | 714 |  | 1,065 |  | 1,322 |  | 2,615 |
|  | 885 |  | 971 |  | 305 |  | 1,856 |  | 593 |
|  | 2,163 |  | 2,082 |  | 1,440 |  | 4,245 |  | 2,864 |
|  | 271 |  | 276 |  | - |  | 547 |  |  |
|  | 27,489 |  | 24,357 |  | 18,277 |  | 51,846 |  | 36,967 |
|  | 140,031 |  | 135,343 |  | 117,352 |  | 275,374 |  | 229,466 |
|  | - |  | $(3,000)$ |  | - |  | $(3,000)$ |  | $(2,500)$ |
|  | 140,031 |  | 138,343 |  | 117,352 |  | 278,374 |  | 231,966 |


| $(1,124)$ |  |  | $(3,847)$ |  | - |  | $(4,971)$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - |  | - |  | 3 |  | - |  |  |
|  | 1,376 |  | 1,275 |  | 1,193 |  | 2,651 |  | 2,316 |
|  | 1,241 |  | 1,445 |  | 1,344 |  | 2,686 |  | 2,852 |
|  | - |  | 340 |  | - |  | 340 |  |  |
|  | 6,274 |  | 6,097 |  | 3,612 |  | 12,371 |  | 8,165 |
| 7,767 |  |  | 5,310 |  | 6,152 | 13,077 |  |  | 12,870 |
| 30,600 |  | 30,377 |  | 26,145 |  | 60,977 |  | 52,016 |  |
| 5,170 |  | 5,452 |  | 4,722 |  | 10,622 |  | 9,421 |  |
| 2,611 |  | 3,094 |  | 2,528 |  | 5,705 |  | 5,252 |  |
| 5,730 |  | 6,039 |  | 5,343 |  | 11,769 |  | 9,599 |  |
| 3,151 |  | 3,219 |  | 2,396 |  | 6,370 |  | 4,928 |  |
| 2,142 |  | 2,035 |  | 2,189 |  | 4,177 |  | 4,709 |  |
| 3,400 |  | 858 |  | 1,859 |  | 4,258 |  | 2,730 |  |
| (3) |  | (212) |  | 317 |  | (215) |  | 378 |  |
| 5,113 |  | 5,761 |  | 6,224 |  | 10,874 |  | 11,074 |  |
| 280 |  | 234 |  | 173 |  | 514 |  | 345 |  |
| 1,735 |  | 169 |  |  | - | 1,904 |  | 8,092 |  |
| 3,159 |  | 3,945 |  | 4,762 |  | 7,104 |  |  |  |  |
| 63,088 |  | 60,971 |  |  | 56,658 | 124,059 |  | 108,544 |  |
| 84,710 |  | 82,682 |  |  | 66,846 | 167,392 |  | 136,292 |  |
| 11,046 |  | 18,866 |  |  | 15,431 | 29,912 |  | 35,936 |  |
| \$ | 73,664 | \$ | 63,816 | \$ | 51,415 | 137,480 |  | 100,356 |  |
| \$ | 0.91 | \$ | 0.79 | \$ | 0.64 | \$ | 1.69 | \$ | 1.26 |
| \$ | 0.90 | \$ | 0.78 | \$ | 0.64 | \$ | 1.68 | \$ | 1.25 |
| \$ | 0.24 | \$ | 0.24 | \$ | 0.21 | \$ | 0.48 | \$ | 0.42 |
|  | 81,236,315 |  | 81,123,380 |  | 79,840,188 |  | 81,180,160 |  | 79,772,268 |
|  | 81,774,986 |  | 81,680,445 |  | 80,562,607 |  | 81,727,977 |  | 80,488,305 |

# CATHAY GENERAL BANCORP <br> AVERAGE BALANCES - SELECTED CONSOLIDATED FINANCIAL INFORMATION (Unaudited) 



